

# **Q&A** for your trip to China

## Q. Will there be somebody at the airport to greet me?

A. Our dedicated representatives will greet you at the airport, they will have your details to hand. You will also be sent an email beforehand with an explanation on where to meet them together with their contact details.

## Q. What is the best time to arrive at the airport?

A. You should aim to arrive between 10AM-4PM, if you would like to arrive in China 1 day in advance, there will be an additional accommodation fee.

### Q. How will we travel to the hotel once we arrive at the airport?

A. You will be picked up at the airport by a Sedan or a luxury vehicle to begin your tour in style.

#### Q. What happens once we arrive at the hotel?

A. On arrival at your luxury hotel you will need to check-in at the concierge desk to be allocated your rooms.

## Q. What is the maximum number of attendees that can attend the tour?

A. In order to provide the best service possible, we limit the maximum number of attendees to 10 per tour.

#### Q. Will we have someone to contact and ask questions throughout the trip?

A Our China representatives will be on hand 24/7 on your trip. You will be able to converse with them at any time face to face where applicable or through WeChat, Skype, and by phone call.

### Q. How will I be informed about my slot for the tour?

A. You will receive a detailed email confirmation from us if you have been allocated a place on the tour.

# Q. Will I be pitching to a selection of VC funds?

A. Depending on the tour, you and your team will then be invited to pitch to up to 20 of our top VC funds.

# Q. When will I be informed if I have been successful in raising capital from the VC funds?

A. The VC's carefully consider your project and will make a decision on whether they would like to fund your project within 1 month.

# Q. If funding has been granted, how long will the process take?

A. Once a decision has been made to fund your project by the VC's, the legal process will begin and you will be sent your contract and legal documentation. VC's may send these by post for signature or via email depending on their preferred processes – they will inform you of this in advance.

# Q. How many projects have been funded to date and in 2019?

A. To date 11 innovative projects have been funded and so far, a total of 3 in 2019?





- Q. What happens if I am not granted funding?
- A. If unsuccessful, you will be provided with detailed feedback directly from VC's which you can then use to improve your next pitch.
- Q. Are there opportunities to network while I am in China?
- A. As well as the excellent tours of the city you can network with other attendees by attending a group dinner.
- Q. Are there any additional fees for attendees?
- A. There are no additional fees for attendees on the VC package.

